

Federal Focus:
Segundo has been a key resource implementation specialist in the federal market since 1998. We have been instrumental in supporting the implementation of the first version of Oracle® Federal Financials and have played a key development role in later releases.

Because we are focused on the Federal sector, we understand your business and can relate this to an Oracle implementation or upgrade. We foresee issues that affect you and take steps to eliminate potential problems. Our seasoned experts speak your language and understand the laws that effect your organization.



Implement Best Business Practices:

Segundo provides senior experts with both commercial and federal backgrounds that aid you in implementing 'best business practices.' We offer solutions that streamline your agency, reducing operating costs while improving customer satisfaction.



Measurable Results:

Segundo provides our Federal clients with measurable feedback and on-time results. We pride ourselves on our on-time deliveries and expected results. We provide our clients with custom-tailored reporting methods to provide continual feedback of the projects status and tools that help measure results after the project is complete.

Because our emphasis is the implementation and upgrade of Oracle Financials for the Federal sector, we have built our business around a sound approach of providing cost-effective, value-added services that you can rely on.



Proven Approach:

Segundo provides senior experts with proven track records of providing our clients with the 'best of the best.' We specialize in the implementation and upgrade of:

- ▶ Oracle Federal Financials
- ▶ Oracle Public Sector General Ledger
- ▶ Oracle Order Management
- ▶ Oracle Public Sector Receivables
- ▶ Oracle Public Sector Purchasing
- ▶ Oracle Inventory
- ▶ Oracle Public Sector Payables
- ▶ Oracle Fixed Assets
- ▶ Oracle Project Accounting
- ▶ Oracle Public Sector HRMS



Partnerships:

We rely on building long term business relationships with our partnership clients. It is not our goal to perform the task and leave you standing alone. We provide the resources you need to train your in-house staff to be fully self-sufficient, or tailor your support needs by providing our senior professionals to help you in the support of your systems.

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BUILDING COMPLETE SOLUTIONS